10 Commandments for Conflict Resolution

- 1. Don't lose your temper or you lose your point.
- 2. Remember, you're trying to reach an agreement, not win an argument.
- 3. Apologize if you are wrong, even on a minor point.
- 4. Don't imply superior knowledge or power.
- 5. Acknowledge with grace the significance of the other person's comment or statement of fact.
- 6. Know and admit the impact of your demands.
- 7. Remember the ability to separate fact from opinion is the mark of a clear mind, and the ability to separate opinion from person is the mark of respect.
- 8. Consider if one, or both of you, could benefit from some time to think, eat or rest before you get started.
- 9. Stay with your point; pursue the objective of the discussion and don't deviate.
- 10. Problem solve and bargain in good faith. Your intellect will tell you when you're bargaining and your conscience will tell you whether you have good faith.